

Business Plan Worksheet

Current Level

Next Promotion Level

Current Production

Promotion Requirements

1) Exact amount of new Distributors _____, ADRs _____, points _____, income \$ _____ you desire each month.

2) Exactly what you will give in return for this:

_____ Number of evenings/hours per week

_____ Number of Demo per week

_____ Number of Presentations per week

_____ Number of Conference Calls/Webinars per week

_____ Number of new Distributors per week

_____ Number of new Customers per week

3) Definite date when you will possess the new Distributors, ADRs, points and income: _____

4) Definite date when you will write out your clear, concise detailed statement and plan: _____

5) Definite times each day when you will read aloud your written statement,
while vividly imagining yourself in possession of the income and new Distributors: _____ a.m.

_____ p.m.